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August 20th, 2003

REVISED LOOK!

24 HOUR DISPATCHER 612-333-3226

ADDITIONAL TESTING, INC.™

# Where the results matter most™

## RESCHEDULED FOR OCTOBER 3rd, 2003

Announcing our 1st annual

**"Where the results matter most— A Drinking Conference"**

**Friday, October 3rd, 2003, Treasure Island Resort & Casino, Red Wing.**

**Conference Fee \$150**

**Conference includes:**

- Drinking in a controlled environment
- Monitor your breath tests with Rogers Police Department's PBT
- Get updated on current "points of law" cases by Attorney speakers
- Learn more about Field Sobriety Tests by Rogers Police Department
- **Approved for 3.75 CLE's including 30 minutes of Ethics CLE credits!**

Exhibitor space available, contact ATI to reserve your space.

A portion of the proceeds of this conference will benefit Proactive Resultz, Inc., a non-profit organization, striving to improve the communities we live in by assisting teenagers to stay clean, sober and free from nicotine.

### 1st ANNUAL ADDITIONAL TESTING, INC. GOLF TOURNAMENT

**Saturday, August 2nd, 2003**

**Mississippi National Golf Club, Red Wing, MN**

I want to thank all of you who participated in our 1st Annual ATI Golf Tournament. Despite the close to an hour rain delay, it was a beautiful day for golf.

**1st Place at -5**

Eric Miller  
Marty Hammer  
Rob Wipson  
Chris Aaho

**2nd Place at -1**

Laura Miller  
George Farkas  
Wayne Hentges  
Roslyn Paterson

**3rd Place at +2**

Kim Foley  
Kent Johnson  
Jodi Hultgren  
Brad Morton

**Honorable Mention at +3**

Robin Nicklay  
Brent Schafer  
Mick Zimny  
Tim Monn

**Closest to the Pin**

Mick Zimny  
Wayne Hentges

**Longest Putt**

Roslyn Paterson  
Eric Miller

**Longest Drive**

Mick Zimny  
Wayne Hentges

Thank you again for your participation. See you next year!

## Our Products & Services:

Our New program:

### **THE PARENTAL EDGE™**

Additional Testing Inc. is referred by many local high schools, both public and private.

All information is held strictly confidential with the parents unless it may be a situation warrants the information being shared.

**Home Testing kits available-call now.**

**MCLE's**

August 25-27, 2003

### **The 38th Annual Criminal Justice Institute:**

As one of many presentations, ATI will present research from 7 years of collecting DUI samples in comparison to the state's breath test during a break-out session on Tuesday, August

## ATI UPDATE: from Roslyn Paterson

ATI has made a lot of changes to the way we do business in the last 10 months. These changes were intended to create a positive impact on how we serve our clients. The results of these changes can be measured in the overall business growth we have experienced so far this year. (see 1st chart below)

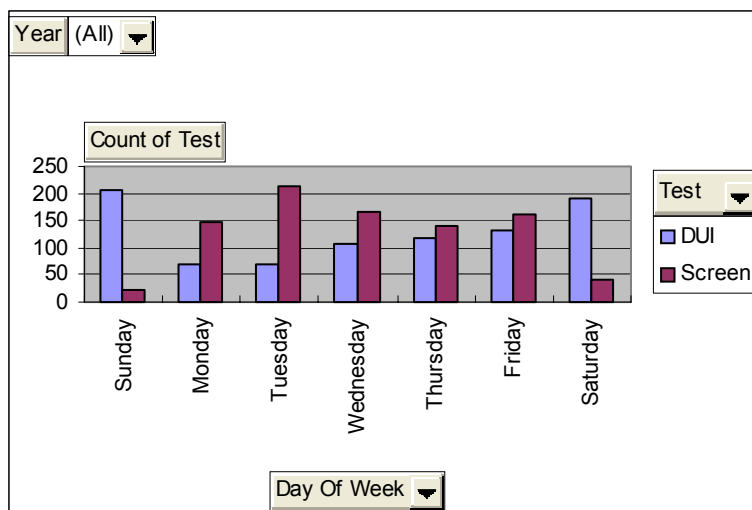
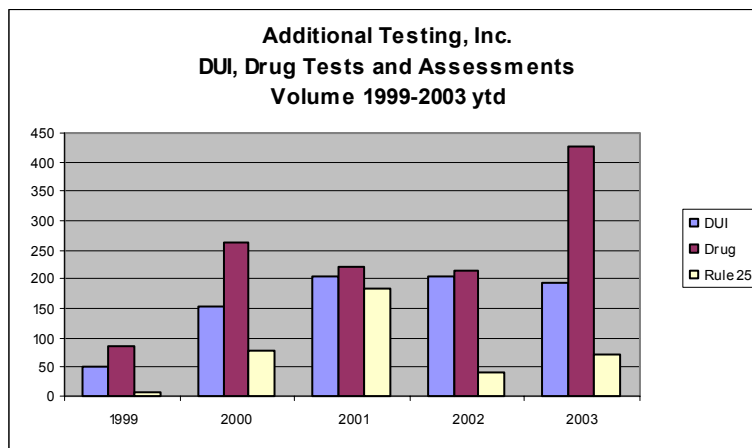
By expanding our DUI coverage areas and by our aggressive hiring of new on call collectors, we have already passed the total number of DUI collections from 2002 as of 8-18-03.

Drug tests have exploded in volume as we became a free standing collection site for Third Party Administrator firms or out of state laboratories.

On the horizon, we are beginning to formulate the next steps involved in expanding our DUI coverage area into Wisconsin. We hope to have an update on our progress on this first new state expansion in the next newsletter.

The 2nd chart below indicates testing by day of the week.

**Products, Services  
and Results faster  
than ever before**



For a complete listing, including photographs of our products & services, please point your browser to the following address: <http://www.additionaltesting.com/serv.html>

**“POINT OF LAW”**

**DEFENDANT’S RIGHTS**

By Michael J. McNamara

The Minnesota Supreme Court recently issued a significant decision clarifying the rights of a defendant (or suspect) against self-incrimination. In Minnesota v. Staats, (decided March 27, 2003) the court held that a suspect’s right to counsel and, therefore, his protection against self-incrimination, begins when a reasonable person in the suspect’s position would conclude that he was in custody (and not free to leave). At that point, the law enforcement agent/agency is required to “record” (make a record of) all communications between the defendant and law enforcement agents, Minnesota v. Scales, and if the suspect has requested to speak to an attorney, law enforcement agents may not resume questioning of the suspect unless the suspect plainly and unequivocally initiates new conversation about the alleged criminal conduct.

Prior to the Supreme Court decision in Staats it was routinely argued by prosecutors and accepted by trial courts that the touchstone for determining whether a suspect was in custody and therefore entitled to self-incrimination protections was whether the *arresting officer* reasonably believed the suspect “volunteered” information and not whether the suspect reasonably believed he was in custody.

In light of the large number of incriminating statements admitted into evidence based upon a police officer’s description of the circumstances of the statement, this change of focus from the alleged reasonable belief of the law enforcement agent to the belief of a reasonable person in the suspect’s position could have a far-reaching impact if trial courts diligently attempt to apply it. In those cases where the voluntary nature of an incriminating statement is denied by the defendant, the Staats reasonable person analysis should be argued vigorously by defense counsel.

© MJMcNamara 2003

This case can be found on Westlaw at **658 N.W. 2d 207** or call ATI to have us fax you our copy.

**(submission deadline 15th of the month by emailing RoslynRN@aol.com)**

**Laboratory Test Panels (confirmed by GC/MS)-Urine:**

**\* Does not reflect client specific pricing**

**5 Panel Drug Test                      \$60.00<sup>a</sup>**

Amphetamines, Cocaine, Opiates, PCP and Marijuana

**8 Panel Drug Test                      \$70.00<sup>a</sup>**

Alcohol, Amphetamines, Barbiturates, Benzodiazepines, Cocaine, Opiates, PCP and Marijuana

**10 Panel Drug Test                      \$80.00<sup>a</sup>**

Amphetamines, Barbiturates, Benzodiazepines, Cocaine, Opiates, PCP, Marijuana, Methadone, Methaqualone and Propoxyphene

**Commonly asked Questions & Answers**

**Q: What type of testing should I use?**

A: That decision should be made by first determining what you want to detect and why. Urine should be used if you want to detect drugs of abuse recently used. Hair tests could be used if you want to broaden the detection period. Detection periods vary by drug. All of our tests can be ordered by individuals, companies, or even by the court.

**Q: What is adulteration or adulterants?**

A: Adulteration is the tampering of a specimen in an attempt to pass a drug test. There are several adulteration products that are either ingested or added to the specimen. We offer test strips that detect several different parameters of adulteration.

**Q: Do you offer Random Drug Testing?**

A: YES! We are excited to announce that we offer random drug testing with all our products and services. Whether the case is court ordered, random for the workplace or in a family situation, random testing can ease your mind.

**Q: Do you offer BAT & DOT testing?**

A: YES! As of late February we provide BAT & DOT testing.



Gearing up to serve you better.

**NOW AVAILABLE**

**Instant Drug Testing  
with results in just 7  
minutes!**

**Additional Testing, Inc.™**

Please feel free to visit or mail us at our Collection Site address:  
2233 Hamline Ave N. # 526  
Roseville, MN 55113

Contact us:  
**Roslyn Paterson, BSN, RN**  
President/CEO  
Office: 651-486-9009  
Fax: 651-486-8942  
Email: RoslynRN@aol.com

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Roslyn Paterson's office address:  
2233 Hamline Ave N  
#504



In the future would you prefer to receive this newsletter by (circle one): Fax      Email      Mail

Please give us your email address: \_\_\_\_\_

Please update your information:

Phone: \_\_\_\_\_ Fax: \_\_\_\_\_

Address: \_\_\_\_\_

\_\_\_\_\_

Fax this form to: 651-486-8942

**ATI has DUI coverage in the following MN counties:**

Anoka      Dakota      Hennepin      Ramsey      Wash-  
ington      Scott      Carver      Stearns      Olmstead  
                Wright      Blue Earth      Rice      Goodhue      Sher-  
burne      Winona  
Chisago      Mower      Beltrami      Mille Lacs      Nicollet  
Le Sueur      Benton      Kanabec      Dodge      Morri-  
son  
Aitkin      Isanti      Steele      Wabasha

ATI expects to cover the following counties in late 2003/2004:  
St. Louis, Ottertail, Polk, Freeborn, Becker, Douglas, Pine & Carlton.



<b>DUI Alcohol Test</b>	<b>\$300.00</b>
<b>Chemical Health Assessments</b>	<b>\$140.00</b>
<b>Retesting States Evidence-Initial Retainer</b>	<b>\$150.00</b>
<b>Digital Alcohol Detector</b>	<b>\$100.00</b>

**By hiring on call collectors in rural Minnesota, Additional Testing, Inc. has been able to further expand our state wide coverage areas. To date, our new coverage areas in Greater Minnesota are (by county):- McLeod, Kandiyohi, Waseca and Meeker.**

**Coming soon: DULUTH (St. Louis County)**

We plan to send this newsletter by email instead of by fax. For many of you, we do not have your email address. Please complete this information and either fax this page or email Roslyn directly with that information. Roslyn's email is RoslynRN@aol.com .