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- **1st Annual Golf Tournament & Conference invitation and registration forms**



Volume I, Issue 6

June 26th, 2003

ADDITIONAL TESTING, INC. 24 HOUR DISPATCHER 612-333-3226

Where the results matter most™

Announcing our 1st annual “Where the results matter most– A Drinking Conference” & Golf Tournament Saturday, August 2nd, 2003, Treasure Island Resort & Casino, Red Wing.

Conference includes:

- Cocktail and buffet reception
- Drinking in a controlled environment
- Monitor your breath tests with our new RBT IV breath test device
- Get updated on current “points of law” cases by Attorney speakers
- Learn more about Field Sobriety Tests by Rogers Police Department
- Including 30 minutes of Ethics CLE credits!

Free Digital Alcohol Detector to 1st 20 registrations received by June 30th.

Complete Event	\$500*	Conference only	\$300
Conference/Hotel	\$425	Conference/Golf	\$425
Golf only	\$125		

**Conference fees include hotel room, golf tournament, drinks and buffet, and CLE credits. Complete conference registration materials were mailed the 2nd week in June. Exhibitor space available, contact ATI to reserve your space.

A portion of the proceeds of this conference will benefit Resultz, Inc. a non-profit organization striving to improve the communities we live in by assisting teenagers to stay clean, sober and free from nicotine. **3.75 CLE credits have**

New coverage areas in Greater Minnesota-BEMIDJI

ATI has coverage in the following greater MN counties:

In June, 2003, ATI will offer DUI test collections in **BEMIDJI!**

following counties in late 2003/2004:

St. Louis, Ottertail, McLeod, Polk, Freeborn, Kandiyohi, Becker, Douglas, Pine & Carlton.

Dedicated staff were trained in June for Scott and Carver counties.

ATI expects to cover the

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Our Products & Services:

Our New program:

THE PARENTAL EDGE™

Additional Testing Inc. is referred by many local high schools, both public and private.

All information is held strictly confidential with the parents unless it may be a situation warrants the information being shared.

MCLE's

The 38th Annual Criminal Justice Institute:

As one of many presentations, ATI will present research from 7 years of collecting DUI samples in comparison to the state's breath test.

August 25-27, 2003

Laboratory Test Panels-Urine:

5 Panel Drug Test \$60.00^a

Amphetamines, Cocaine, Opiates, PCP and Marijuana

8 Panel Drug Test \$70.00^a

Alcohol, Amphetamines, Barbiturates, Benzodiazepines, Cocaine, Opiates, PCP and Marijuana

10 Panel Drug Test \$80.00^a

Amphetamines, Barbiturates, Benzodiazepines, Cocaine, Opiates, PCP, Marijuana, Methadone, Methaqualone and Propoxyphene
Above tests confirmed by GC/MS

^a Does not reflect client specific pricing

Hair Testing **Detection period up to 90 days**

\$150.00* •

This product screens the hair with a **detection period of up to 90 days**. We recommend this test to the client who is unable to prove sobriety in any other way. Often the solution is to have this test court ordered on a random testing basis every 90 days. Examples of current clients: custody battles, divorce, pre-employment, wrongful suspension or termination. This test also offers the ability to test for positive only, those tests that exceed the test thresholds or to the complete level of quantification (LOQ). LOQ testing involves extra fees.

Paternity DNA Testing

\$495.00*

- \$25 per collection

In this non-invasive cheek swab collection, parents can learn the answers to the true paternity of their children. This test can be used for legal and non-legal cases.

* Trip Fees

- Trip fees apply
- \$25 outside 30 mile radius
- \$0.50 a mile each additional mile

• After Hour Fees

- After Hour Fees apply
- On collections between 8:00PM-9:00AM



Gearing up to serve you better.



Instant Drug Testing Products - For quick results

4 Panel Instant Device- Results in 7 minutes **\$35.00**

Tests for: Cocaine, Opiates, THC, Amphetamines and Ecstasy.

7 Panel Instant Device- Results in 7 minutes **\$40.00**

Tests for: Cocaine, Opiates, THC, Amphetamines, PCP, Barbiturates, Benzodiazepines.

Adulteration Strips- Results in 3 minutes **\$3.00**

This device is used for detecting possible tampering of a specimen.

Sweat Patch **\$50.00[^]**

The Patch can be worn on the arm for up to 2 weeks and will detect drugs of abuse used during the time the patch was worn. The Patch is then sent to a laboratory for analysis.

[^] Includes price of patch and application of the patch. Laboratory fees for testing are \$40 per positive drug confirmed

Alco-Screens **\$20.00 for 4**

This instant test can be used at home on saliva or beverages to determine if alcohol has been consumed in the past 8 hours. This cost effective tool can be utilized before or after scheduled visitation or custody period

Confirmation for Quantitative Results **\$45.00 per drug**

This test is used to confirm instant non-negative results when discrepancies on use are apparent.

Digital Alcohol Detectors **\$100.00**

This disposable digital device offers instant breath alcohol levels for about 300 uses.

Nicotine Testing **\$25.00**

This instant test detects for use of nicotine.

Instant Tests are available by request for single drug tests only. Please ask the office about availability and pricing when ordering this test.

Commonly asked Questions & Answers

Q: What type of testing should I use?

A: That decision should be made by first determining what you want to detect and why. Urine should be used if you want to detect drugs of abuse recently used. Hair tests could be used if you want to broaden the detection period. Detection periods vary by drug. All of our tests can be ordered by individuals, companies, or even by the court.

Q: What is adulteration or adulterants?

A: Adulteration is the tampering of a specimen in an attempt to pass a drug test. There are several adulteration products that are either ingested or added to the specimen. We

offer test strips that detect several different parameters of adulteration.

Q: Do you offer Random Drug Testing?

A: YES! We are excited to announce that we offer random drug testing with all our products and services. Whether the case is court ordered, random for the workplace or in a family situation, random testing can ease your mind.

Q: Do you offer BAT & DOT testing?

A: YES! As of late February we provide BAT & DOT testing.

What you need to know and what the government's challenge is related to arrests for DUI/drug-KHAT:

According to the DEA website: <http://www.usdoj.gov/dea/pubs/intel/02032/02032p.html>

“Status in Drug Trafficking Although khat is illegal in the United States, it is legal throughout much of Europe, East Africa, and the Arabian Peninsula. Individuals of East African and Middle Eastern descent are most often responsible for the importation, distribution, possession, and use of khat in the United States.

Background

Khat is a naturally occurring stimulant derived from the *Catha edulis* shrub. This shrub is primarily cultivated in East Africa and the Arabian Peninsula. The use of khat is an established cultural tradition for many social situations in those regions. Khat is also known as Abyssinian tea, African salad, oat, kat, chat, and catha. Khat has two active ingredients, cathinone and cathine.”

The ramifications to the Criminal Defense Attorney– A message from Additional Testing: As it looks right now, the only illegal way to be caught with khat is possession. There is no lab in the United States that can confirm this drug using GCMS. Right now GCMS cannot prove whether you are using ephedrine, caffeine, etc., (which is legal) or khat. According to the BCA they are very concerned with this as they cannot confirm a DUI with khat at the present moment.

- Cathinone is a Schedule I substance that produces a euphoric effect similar to amphetamine in that it stimulates the central nervous system. The cathinone in khat begins to degrade 48 hours after the plant has been cut. Khat that has been refrigerated or frozen will retain its cathinone potency for a longer period.
- Cathine is a Schedule IV substance that produces a much less intense stimulant effect than cathinone; however, it does not lose its potency after harvesting.

“This report was prepared by the DEA Intelligence Division, International Strategic Support Section, Europe, Asia, Africa Strategic Unit. This report reflects information received prior to April 1, 2002. Comments and requests for copies are welcome and may be faxed to the Intelligence Production Unit, Intelligence Division, DEA Headquarters, at (202) 307-8726.”

Additional Testing, Inc.

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In the future would you prefer to receive this newsletter by (circle one): Fax Email Mail

Please give us your email address: _____

Please update your information:

Phone: _____ Fax: _____

Address: _____

Fax this form to: 651-486-8942

Are you or do you know any attorney's licensed to practice in Wisconsin? ATI is looking for assistance with our expansion plans. We need information on

- **Wisconsin DUI Law**
- **Wisconsin DUI statistics by state and county**



Roslyn Paterson's new office address:
2233 Hamline Ave N
#504

If you have any "points" of law you would like featured here or would like to contribute a brief column, please email to:

RoslynRN@aol.com by the 15th of every month.

"POINT OF LAW"
Will return next

DUI Alcohol Test	\$300.00
Chemical Health Assessments	\$140.00
Retesting States Evidence-Initial Retainer	\$150.00

NEW MARKETING CAMPAIGN
Are you sure you're fine to drive?

ATI's new marketing campaign targeting the drinking driver began May 1st using display ads in rest-rooms and print ads in the "City Pages" beginning in June.

You can see our ad in men's rest-rooms in the following locations:

- Banana Joe's Ocean Club
- Biff's
- Brothers
- Champp's-- Minneapolis
- Champs-- Woodbury
- Champs-- Maplewood
- Gabe's In The Park
- Grandma's Saloon & Deli

- Hubert's
- The Loon Café
- Main Event
- Maxwell's
- Mermaid
- O'Gara's
- Old Chicago-Hennepin
- Patrick McGovern's
- Pov's Sports Bar
- Rosen's Bar & Grill
- Rudolph's
- TGI Friday's-Blaine

Immediate results were identified by using this advertising: 4 DUI collections in May alone. Have you ever thought of Co-op adver-