



In this issue:

- Resultz, Inc.
- New feature: "Point of Law"
- New ways to use our products & services
- Announcing our 1st Annual Golf Tournament and Drinking Workshop

ADDITIONAL TESTING, INC. 24 HOUR DISPATCHER 612-333-3226

Where the results matter most™

Additional Testing, Inc. newsletters impact your practice.

ROUNDTABLE BOX LUNCH SCHEDULE:

We meet at our Roseville offices from 12-2pm. Check your calendars and call to reserve your space on:

__ May 9th __ May 22nd __ June 12th

Announcing our 1st annual "Where the results matter most- A Drinking Conference"

Saturday, August 2nd, 2003, Treasure Island Resort & Casino, Red Wing.

1st Annual ATI Golf Tournament, socializing and drinking-responsibly. Conference includes:

- Cocktail and buffet reception
- Drinking in a controlled environment
- Monitor your breath tests with our new RBT IV breath test device
- Get updated on current "points of law" cases by Attorney speakers
- Learn more about Field Sobriety Tests by our own State Patrol

\$500 Conference fees include hotel room, golf tournament, drinks and buffet, and CLE credits. Complete conference registration materials will be distributed in May, 2003. Exhibitor space available, contact ATI to reserve your space.

A portion of the proceeds of this conference will benefit Resultz, Inc. a non-profit organization striving to improve the communities we live in by

Resultz, Inc. (a non-profit organization)

Resultz, Inc. was founded with the belief that the influences facing teens today are different than when baby-boomers were teens. The drugs and access to drugs has changed. Marijuana used today is approximately 43% stronger than Mari-

juana available in the 60's and 70's. The average sized 'joint' is the size of cigar or a "blunt", instead of a cigarette. This newly emerging organization will look into ways that can redirect that influence into assisting these teens to "build their own sobriety,"

Inside this issue:

Drug testing panels	2
Instant drug testing	3
Hair Testing	2
Paternity testing with DNA	2
Digital Alcohol Detectors	3
Chemical Health Assessments	4
DUI, Retests & "Point of Law"	4



Our Products & Services:

Marijuana is IN THE NEWS:

In the Pioneer Press newspaper, the following link will take you to an article on Marijuana that ran on April 23rd, 2003:

<http://www.twincities.com/mld/pioneerpress/living/health/5692960.htm>

Other slang words currently used for marijuana: Weed, pot, grass, reefer, ganja, Mary jane, blunt, joint, roach, nail.

Our New program:

THE PARENTAL EDGE

Additional Testing Inc. is referred by many local high schools, both public and private.

All information is held strictly confidential with the parents unless it may be a situation warrants the information being shared.

Laboratory Test Panels-Urine:

5 Panel Drug Test \$60.00^a

Amphetamines, Cocaine, Opiates, PCP and Marijuana

8 Panel Drug Test \$70.00^a

Alcohol, Amphetamines, Barbiturates, Benzodiazepines, Cocaine, Opiates, PCP and Marijuana

10 Panel Drug Test \$80.00^a

Amphetamines, Barbiturates, Benzodiazepines, Cocaine, Opiates, PCP, Marijuana, Methadone, Methaqualone and Propoxyphene

Above tests confirmed by GC/MS

^a Does not reflect client specific pricing

Hair Testing

Detection period up to 90 days

\$150.00* •

This product screens the hair with a **detection period of up to 90 days**. We recommend this test to the client who is unable to prove sobriety in any other way. Often the solution is to have this test court ordered on a random testing basis every 90 days. Examples of current clients: custody battles, divorce, pre-employment, wrongful suspension or termination. This test also offers the ability to test for positive only, those tests that exceed the test thresholds or to the complete level of quantification (LOQ). LOQ testing involves extra fees.

Paternity DNA Testing

\$495.00*

In this non-invasive cheek swab collection, parents can learn the answers to the true paternity of their children. This test can be used for legal and non-legal cases.

* Trip Fees

- Trip fees apply
- \$25 outside 30 mile radius
- \$0.50 a mile each additional mile

• After Hour Fees

- After Hour Fees apply
- On collections between 8:00PM-9:00AM



Gearing up to serve you better.

**Products, Services
and Results faster
than ever before**



Instant Drug Testing Products - For quick results

4 Panel Instant Device- Results in 7 minutes

\$35.00

Tests for: Cocaine, Opiates, THC, Amphetamines and Ecstasy.

7 Panel Instant Device- Results in 7 minutes

\$40.00

Tests for: Cocaine, Opiates, THC, Amphetamines, PCP, Barbiturates, Benzodiazepines.

Adulteration Strips- Results in 3 minutes

\$3.00

This device is used for detecting possible tampering of a specimen.

Sweat Patch

\$50.00[^]

The Patch can be worn on the arm for up to 2 weeks and will detect drugs of abuse used during the time the patch was worn. The Patch is then sent to a laboratory for analysis.

[^] Includes price of patch and application of the patch. Laboratory fees for testing are \$40 per positive drug confirmed

Alco-Screens

\$20.00 for 4

This instant test can be used at home on saliva or beverages to determine if alcohol has been consumed in the past 8 hours. This cost effective tool can be utilized before or after scheduled visitation or custody period

Confirmation for Quantitative Results

\$45.00 per drug

This test is used to confirm instant non-negative results when discrepancies on use are apparent.

Digital Alcohol Detectors

\$100.00

This disposable digital device offers instant breath alcohol levels for about 300 uses.

Nicotine Testing

\$25.00

This instant test detects for use of nicotine.

Instant Tests are available by request for single drug tests only. Please ask the office about availability and pricing when ordering this test.

Commonly asked Questions & Answers

NOW AVAILABLE

**Instant Drug Testing
with results in just 7
minutes!**

Q: What type of testing should I use?

A: That decision should be made by first determining what you want to detect and why. Urine should be used if you want to detect drugs of abuse recently used. Hair tests could be used if you want to broaden the detection period. Detection periods vary by drug. All of our tests can be ordered by individuals, companies, or even by the court.

Q: What is adulteration or adulterants?

A: Adulteration is the tampering of a specimen in an attempt to pass a drug test. There are several adulteration products that are either ingested or added to the specimen. We

offer test strips that detect several different parameters of adulteration.

Q: Do you offer Random Drug Testing?

A: YES! We are excited to announce that we offer random drug testing with all our products and services. Whether the case is court ordered, random for the workplace or in a family situation, random testing can ease your mind.

Q: Do you offer BAT & DOT testing?

A: YES! As of late February we provide BAT & DOT testing.

Additional Testing, Inc.

Please feel free to visit or mail us at our Collection Site address:
2233 Hamline Ave N. # 526
Roseville, MN 55113

Contact us:
Roslyn Paterson, BSN, RN
President/CEO
Office: 651-486-9009
Fax: 651-486-8942
Email: RoslynRN@aol.com

Machelle Pearson
Director of Sales & Marketing
Phone: 651-638-0915
Fax: 651-631-0510
Email: Mpearson526@aol.com



In the future would you prefer to receive this newsletter by (circle one): Fax Email Mail

Please give us your email address: _____

Please update your information:

Phone: _____ Fax: _____

Address: _____

Fax this form to: 651-486-8942

Product order form:

_____	_____	_____
_____	_____	_____
_____	_____	_____
_____	_____	_____



Roslyn Paterson's new office address:
2233 Hamline Ave N
#504

If you have any "points" of law you would like featured here or would like to contribute a brief column, please email to: RoslynRN@aol.com by the 15th of every month.

DUI Alcohol Test	\$300.00
Chemical Health Assessments	\$140.00
Retesting States Evidence-Initial Retainer	\$150.00

"POINT OF LAW" Will return next month.

Conference Speakers & Topics

Proposed Agenda:

Roslyn Paterson from Additional Testing will present our Outcomes Study.

Fred Goetz will give an update on MACDL

Ed Cohen will present the facts from a recent "Reasonable suspicion to request a test" by the state.

Peter Timmons will share his experience with "The Additional Test- It is not for the Prosecution."

Wayne Kenas will discuss "Employment drug & alcohol testing-Ur-ine trouble at work." During the breath testing of our 10 drinking subjects, **Albert Linderman, PhD.** Will teach you how to "Get the whole story" from your client or from any witness who may subconsciously be filtering out information that is critical to the case.

Field Sobriety Testing to the 10 drinking subjects.

Jerry Mesenbourg will discuss the Ethics & Additional Tests.

Panel Discussion: