



In this issue:

- New feature: "Point of Law"
- New Personnel-Peace Officers
- New ways to use our products & services
- Announcing our 1st Annual Golf Tournament and Drinking Workshop

ADDITIONAL TESTING, INC. 24 HOUR DISPATCHER 612-333-3226

Where the results matter most

Additional Testing, Inc. newsletters impact your practice.

ROUNDTABLE BOX LUNCH SCHEDULE:

We meet at our Roseville offices from 12-2pm.

Check your calendars and call to reserve your space on:

__April 10th __ April 22nd __May 9th __ May 22nd

Announcing our 1st annual **"Where the results matter most- A Drinking Workshop"**

Saturday, August 2nd, 2003, Treasure Island Resort & Casino, Red Wing.

1st Annual ATI Golf Tournament, socializing and drinking-responsibly.

Conference includes:

- Cocktail and buffet reception
- Drinking in a controlled environment
- Manipulate your breath tests with our new RBT IV breath test device
- Get updated on current "points of law" cases by Attorney speakers
- Learn more about Field Sobriety Tests by our own State Patrol

\$500 Conference fees include hotel room, drinks and buffet, and CLE credits

Complete conference registration materials will be distributed in May, 2003.

Exhibitor space available, contact ATI to reserve your space.

NEW PERSONNEL- Introducing Peace Officers as Couriers

ATI has been providing retesting of states evidence since 1998. This month we began to hire Peace Officer's as couriers of controlled substances that were being retested at a local lab. Our first Peace Officer comes from Little Falls, Robert

"Bob" Waltman. Bob will be available to pick up any metro area sample for transport. We are also looking at Peace Officers in Maple Grove, St. Paul and Red Wing to assist us in covering all the potential jurisdictions where specimens could be located.

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Our Products & Services:

3 REASONS TO UTILIZE DNA TESTING:

- This month we confirm the fatherhood for a man who's wife has been unfaithful
- Retest state's evidence in a murder case, forensic DNA testing is available
- Confirm paternity in a motherless case

Our New program:

THE PARENTAL EDGE

Additional Testing Inc. is referred by many local high schools, both public and private.

All information is held strictly confi-

Hair Testing

Detection period up to 90 days

\$150.00* •

This product screens the hair with a **detection period of up to 90 days**. We recommend this test to the client who is unable to prove sobriety in any other way. Often the solution is to have this test court ordered on a random testing basis every 90 days. Examples of current clients: custody battles, divorce, pre-employment, wrongful suspension or termination. This test also offers the ability to test for positive only, those tests that exceed the test thresholds or to the complete level of quantification (LOQ). LOQ testing involves extra fees.

Paternity DNA Testing

\$495.00*

In this non-invasive cheek swab collection, parents can learn the answers to the true paternity of their children. This test can be used for legal and non-legal cases.

* Trip Fees

- Trip fees apply
- \$25 outside 30 mile radius
- \$0.50 a mile each additional mile

• After Hour Fees

- After Hour Fees apply
- On collections between 8:00PM-9:00AM

Laboratory Test Panels-Urine:

5 Panel Drug Test \$60.00^a

Amphetamines, Cocaine, Opiates, PCP and Marijuana

8 Panel Drug Test \$70.00^a

Alcohol, Amphetamines, Barbiturates, Benzodiazepines, Cocaine, Opiates, PCP and Marijuana

10 Panel Drug Test \$80.00^a

Amphetamines, Barbiturates, Benzodiazepines, Cocaine, Opiates, PCP, Marijuana, Methadone, Methaqualone and Propoxyphene

Above tests confirmed by GC/MS

^a Does not reflect client specific pricing

**New Products,
Services and Results
faster than ever
before**



Gearing up to serve you better.



Instant Drug Testing Products - For quick results

4 Panel Instant Device- Results in 7 minutes

\$35.00

Tests for: Cocaine, Opiates, THC, Amphetamines and Ecstasy.

7 Panel Instant Device- Results in 7 minutes

\$40.00

Tests for: Cocaine, Opiates, THC, Amphetamines, PCP, Barbiturates, Benzodiazepines.

Adulteration Strips- Results in 3 minutes

\$3.00

This device is used for detecting possible tampering of a specimen.

Sweat Patch

\$50.00[^]

The Patch can be worn on the arm for up to 2 weeks and will detect drugs of abuse used during the time the patch was worn. The Patch is then sent to a laboratory for analysis.

[^] Includes price of patch and application of the patch. Laboratory fees for testing are \$40 per positive drug confirmed

Alco-Screens

\$20.00 for 4

This instant test can be used at home on saliva or beverages to determine if alcohol has been consumed in the past 8 hours. This cost effective tool can be utilized before or after scheduled visitation or custody period

Confirmation for Quantitative Results

\$45.00 per drug

This test is used to confirm instant non-negative results when discrepancies on use are apparent.

Digital Alcohol Detectors

\$100.00

This disposable digital device offers instant breath alcohol levels for about 300 uses.

Nicotine Testing

\$25.00

This instant test detects for use of nicotine.

Instant Tests are available by request for single drug tests only. Please ask the office about availability and pricing when ordering this test.

Commonly asked Questions & Answers

NOW AVAILABLE

**Instant Drug Testing
with results in just 7
minutes!**

Q: What type of testing should I use?

A: That decision should be made by first determining what you want to detect and why. Urine should be used if you want to detect drugs of abuse recently used. Hair tests could be used if you want to broaden the detection period. Detection periods vary by drug. All of our tests can be ordered by individuals, companies, or even by the court.

Q: What is adulteration or adulterants?

A: Adulteration is the tampering of a specimen in an attempt to pass a drug test. There are several adulteration products that are either ingested or added to the specimen. We

offer test strips that detect several different parameters of adulteration.

Q: Do you offer Random Drug Testing?

A: YES! We are excited to announce that we offer random drug testing with all our products and services. Whether the case is court ordered, random for the workplace or in a family situation, random testing can ease your mind.

Q: Do you offer BAT & DOT testing?

A: YES! As of late February we provide BAT & DOT testing.

Additional Testing, Inc.

Please feel free to visit or mail us at our Collection Site address:
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In the future would you prefer to receive this newsletter by (circle one): Fax Email Mail

Please give us your email address: _____

Please update your information:

Phone: _____ Fax: _____

Address: _____

Fax this form to: 651-486-8942

Product order form:



Roslyn Paterson's new office address:
2233 Hamline Ave N
#504

If you have any "points" of law you would like featured here or would like to contribute a brief column, please email to:

RoslynRN@aol.com by the 15th of every month.

DUI Alcohol Test	\$300.00
Chemical Health Assessments	\$140.00
Retesting States Evidence-Initial Retainer	\$150.00

Now more than ever, calling Additional Testing to collect an independent test for DUI helps attorneys and their clients win cases. Our on call staff report to the clients location 24 hours a day, to collect a 2nd test for alcohol when charged with DUI. Getting an additional test or a retest of state's evidence really does work.

"POINT OF LAW"

Consider this dilemma, two drivers are involved in a car crash. Both drivers are subjected to a blood alcohol test by the state. Your client is told to have the higher of the 2 readings, and is subsequently

charged with causing the crash. What do you do, how do you defend a case like this? Hire ATI to initially retest the alcohol readings from the state's test and then send the sample to one of our DNA laboratory contacts to confirm that this blood sample is truly that of your client. Our DNA provider, Identigene® states, "With today's advanced DNA technology, there is a higher possibility than in years past of extracting DNA from a sample stored in a gray-topped tube, to be subsequently compared against a cheek swab reference sample if a profile is obtained from the stored blood." Stay