

ADDITIONAL TESTING, INC.™ MONTHLY NEWSLETTER

Volume 2, Issues 1-2

January/February 2004

24 HOUR DISPATCHER 612-333-3226



January Brain Freeze Teaser Contest:

This month we are introducing our monthly trivia contests. The first 10 people who answer the question correctly will receive one of our favorite prizes.

So without further ado, here is the question:

What could explain the lack of DNA in an evidence sample from a sexual act ?

Fax answers to 651-486-8942 or email to: RoslynRN@aol.com **GOOD LUCK!**

In DUI, we are the 2nd test, its your right.

Have you seen our ad?



**Dude, you driving?
DWI?**

Get a 2nd opinion, call Additional Testing, Inc. for your 2nd test.

612-333-3226 or 866-333-3226

Take the test that stands up in court– BLOOD

Double-checking never hurts

In this issue:

- Introducing our Trivia Contest
- New forensic toxicology lab discovery
- Pricing Update-retests
- Advertising
- 2003 Statistics
- Coverage area update
- 2nd Annual ATI Golf Tournament Information
- Drug testing Positive rates by test reason



TM
Where the results matter most

Our Products & Services:

Our New program:

THE PARENTAL EDGE™

Additional Testing Inc. is referred by many local high schools, both public and private.

All information is held strictly confidential with the parents unless it may be a situation warrants the information being shared.

Home Testing kits available-call now.

Do you have any cases that made new law, or are important for others in the DUI community? If so, please email or fax us the information so that we can add it to our article "Point

In January 2004, Additional Testing, Inc. discovered a forensic toxicology laboratory in Texas. ExperTox says "we can

**Products, Services
and Results faster
than ever before**

Mark your calendars now for our

2nd ANNUAL ADDITIONAL TESTING, INC. GOLF TOURNAMENT

Saturday, August 7th, 2004

**Mississippi National Golf Club,
Red Wing, MN**

Registration forms will be sent out in May. We have room for 144 golfers, so start planning your groups now!

Tee times begin in the morning, with a box lunch followed by the awards presentations. Dinner on your own.

2003 Year End Statistics and Achievements— A year we will remember

Over the past few months, this newsletter has highlighted records as they were occurring. 2003 was indeed our best year ever. To our readers and clients, thank you for a great year of business referrals.

Here are just a few of those statistics:

- collected more DUI tests than in any prior year
- collected 3 times more drug tests than any prior year
- on call employee collector staff has grown to 29
- on call coverage area increased to 43 Minnesota counties



Gearing up to serve
you better.

We appreciate all your business referrals, they do make a difference.

This year we discovered we had only scratched the surface of our true potential. I believe 2004 will be our best year ever.— Roslyn Paterson



For a complete listing, including photographs of our products & services, please point your browser to the following address: <http://www.additionaltesting.com/serv.html>

**Additional Testing, Inc.™
Monthly Newsletter**

Collection Site Office Hours:
M-F 9:00PM-5:00PM

Contact information:
Roslyn Paterson, BSN, RN
President/CEO
Office: 651-486-9009
Fax: 651-486-8942
Email: RoslynRN@aol.com
www.additionaltesting.com

2233 Hamline Ave N #504
Roseville, MN 55113



Please give us your email address: _____

Please update your information:

Name: _____

Phone: _____ Fax: _____

Address: _____

Fax this form to: 651-486-8942

ATI has DUI coverage in the following MN counties: 43!

Aitkin	Anoka	Beltrami	Benton	Blue Earth
Brown	Carlton	Carver	Chisago	Crow Wing
Dakota	Dodge	Faribault	Freeborn	Goodhue
Hennepin	Isanti	Kanabec	Kandiyohi	Le Sueur
McLeod	Meeker	Mille Lacs	Morrison	Mower
Nicollet	Olmsted	Pine	Ramsey	Renville
Rice	Scott	Sherburne	Sibley	St. Louis
Stearns	Steele	Wabasha	Waseca	Washington
Watonwan	Winona	Wright		

ATI expects to cover the following counties in 2004:
Ottetail, Polk, Becker, and Douglas.



DUI Alcohol Test	\$300.00
Chemical Health Assessments	\$140.00
Retesting States Evidence-Initial Retainer (new pricing)	\$200.00
Digital Alcohol Detector	\$100.00

We are all geared up and ready to take those mid-

Beginning in 2004, this newsletter is distributed only by email with the document as a .pdf attachment. A fax announcing this change will be sent out to those who have previously received this only by fax. We are requesting each individual's email address.

Roslyn's email is RoslynRN@aol.com . We appreciate your cooperation.

Please route to: _____

Please add me to your distribution list: _____